

Individual Awardees

Award Category: Individual Achievement Recognition.

For Government and industry individuals instrumental in the processing and implementation of SPI concept papers or who have made other significant contributions in SPI and related initiatives.

Industry Awardees

WENDELL CHILD

Mr. Child has been the key figure in proposing Single Process Initiative concept papers at L-3 Communications in Salt Lake City, Utah during the period of July 1, 1998 through December 31, 1999. Mr. Child has been instrumental in founding a partnering relationship with the Government and DCMC at L-3 Communications and had developed all four concept papers in conjunction with DCMC. All concept papers have been implemented and have resulted in a cost saving/cost avoidance return on investment of over \$1.5 million dollars.

BRAD ELIK

Mr. Elik is recognized for his key role in support of Boeing's "Common Wire Construction" Single Process Initiative. Because this SPI involved changing product as well as process, it proved to be particularly challenging for all involved. Both the Navy and Air Force technical communities praised his test report. His ability to communicate clearly and concisely was a great asset in meetings with both Boeing executives and customers at all levels. The approval of this new wire construction saves the taxpayer approximately four million dollars a year on Boeing products. These achievements would not have been made without Mr. Elik's technical knowledge, interpersonal skills and unswerving desire to provide a better value product to the customer.

KATHY E. EPPERS

Ms. Eppers has provided significant contributions to the success of the Lockheed Martin Fort Worth Joint Management Council. She firmly believes in partnering to bring about continuous improvement and consistently exhibits this in her daily actions. Ms. Eppers also provides the framework that ensures that the Council is productive -- from facilitation of meetings to timely problem resolution and change implementation. Thanks in large part to her drive, dedication, and creativity, 1999 was the best year yet for the Fort Worth Joint Management Council.

DR. RAYMOND A. HOPKINS

Dr. Hopkins continually has gone above and beyond to ensure a healthy and productive Single Process Initiative (SPI)/Civil Military Integration program at The Boeing Company- Mesa. He has continuously and enthusiastically brainstormed and networked with his Boeing teammates ensuring a more uniform approach from this large Defense contractor. Dr. Hopkins personifies Acquisition Reform in his use of the SPI process to obtain a high return on investment for his employer, DoD customers, and DCMC Phoenix.

JIM KENNEDY

Mr. Kennedy's role in the Litton Guidance & Control Systems Joint Management Council and Single Process Initiative (SPI) program has been exemplary. Mr. Kennedy's dynamic teamwork abilities brought new and innovative approaches to both the Joint Management Council and the SPI program. His contributions include streamlining the SPI process, bringing together Government teams through new partnerships, and working through critical issues at the Joint Management Council. Mr. Kennedy is a team leader who brings exceptional commitment to the warfighter.

JIM KZALEY

Mr. Kzaley's achievements under the Single Process Initiative are extraordinary. In his role as Lockheed Martin's SPI focal point, he has initiated 8 concept papers with 5 approvals to date. Mr. Kzaley's enthusiasm for SPI and his expertise in the area of technical requirements have made him a driving force in the successful implementation of these concept papers, avoiding cost for both the taxpayer and the Company.

J. R. LEWIS

Mr. Lewis has shown outstanding vision, initiative and perseverance in the development and implementation of a Segment level Management Council while also providing critical top level support of the Raytheon Company and DCMC Corporate Management Council. This infrastructure was built from the ground up due to a total corporate restructuring within Raytheon after the merger/acquisition between Raytheon and Texas Instruments, E-Systems, and the Hughes Corporation. The Raytheon Corporate Council is now recognized as a leader in the area of Acquisition Reform and Single Process Initiative due to his efforts.

DONNA S. LIVESAY

Ms. Livesay has been a vital contributor to the success of Northrop Grumman's advances in Supplier Acquisition Reform and it's Air Combat Systems (ACS) Joint Management Council. Her leadership enabled Northrop Grumman's Material organization to capture supplier innovations in 35 supplier Single Process Initiative (SPI) concept papers. Ms.

Livesay pioneered the Supplier SPI Process and led an Aerospace Industry Association (AIA) team to produce an industry AIA Supplier SPI Concept Paper Template. Ms. Livesay has organized and conducted 4 Acquisition Reform and SPI conferences reaching over 500 suppliers.

ARTHUR L. MAJOR

Mr. Major is recognized for his leadership skills in support of the Single Process Initiative process at Lockheed Martin Space Systems Denver Operations. In 1999 he led the efforts to coordinate the final management process specification (Software Development) conversion from a military standards based approach. This completed the strategy he developed in 1996 which targeted management process conversions as the highest priority. As of the end of 1999, LMSS Denver Operations Management Council has approved conversion of 52 management processes, 134 technical processes, and 99 supplier processes.

DARRIS MARTIN

Mr. Martin is Lockheed Martin's leader in the Supplier Single Process Initiative (SPI). He leads Lockheed Martin's Supplier SPI Best Practice as a structured LM21 Best Practice. Mr. Martin's efforts have resulted in realizing savings of over \$33 million and approved Supplier SPIs for additional savings of \$60 million to be realized over the next eight years. He has become an industry leader in Supplier SPI by supporting the Aerospace Industry Association's Supplier SPI Working Group. Mr. Martin is also assisting Canadian industry associations and the Canadian Government in implementing SPI in Canadian businesses.

DAVID R. PAUL

Mr. Paul distinguished himself through his dynamic approach toward the identification and submittal of Single Process Initiative (SPI) Concept papers. This has contributed to the increased management efficiency of the Space Systems/Loral's Geostationary Operational Environmental Satellite and the International Space Station Programs, and has contributed to the reduction of the United States Government's administrative costs through simplified processes.

JOHN A. SCHMUFF

Mr. Schmuff is recognized for his tenacious effort in achieving approval of a particularly challenging packaging Single Process Initiative (SPI). Mr. Schmuff authored several white papers using Northrop Grumman Corp. best value standard for packaging instead of Government packaging specifications. With persistence and dedication, Mr. Schmuff proposed a Northrop Grumman commercial design should be tested by U.S. Army Material Command Logistic Support Activity, Packaging, Storage and Containerization Center at Tobyhanna Army Depot, PA. Upon successful completion of the testing, the Defense Packaging Policy Group approved the commercial containers as a SPI.

Government Awardees

PENELOPE BARNABY

Ms. Barnaby has made noteworthy contributions to the Single Process Initiative efforts at DCMC Phoenix. She has wisely managed the SPI program to tackle difficult processes and reap significant savings and cost avoidance. Ms. Barnaby has actively sought resolution of difficult Concept Paper issues and has been successful at bringing together all parties to mutually beneficial agreements. Ms. Barnaby has protected the taxpayer's interest in the SPI process and has ensured that each Concept Paper is beneficial to the Contractor's efficiency and the Government's utilization and cost containment.

A. MAJOR BEY

Mr. Bey has immensely contributed to the success of the SPI-related initiatives of the Kearfott/DCMC/DCAA Management Council was due to his outstanding diligence and dedication. He is responsible for overseeing all Government contracts at Kearfott Guidance & Navigation Corporation and facilitating the monthly Management Council meetings. Most notably, Mr. Bey engaged the Defense Finance and Accounting Service and the Navy's Strategic Systems Programs Office in each monthly meeting, thereby enabling resolution of payment issues. All have benefited enormously through Mr. Bey's efforts in resolving these and other Council issues representing a sum of nearly \$10 million.

STEVEN C. BRANDT

Mr. Brandt has been the Single Process Initiative (SPI) Coordinator for the Naval Inventory Control Point, Philadelphia since the inception of the program. He has evaluated over 650 SPI Concept Papers Issues while serving as the Navy Component Team Leader on many Management Councils. Based upon his SPI expertise and knowledge of the DoD supply system, Mr. Brandt has been asked to represent the Navy on several Integrated Product Teams created to resolve difficult SPI issues. Mr. Brandt has gained recognition in the SPI community for his extensive knowledge, dedication and proactive style.

JAMES BRINKLEY

Mr. Brinkley has provided outstanding contributions to the Single Process Initiative efforts at United Defense, York PA. He has fully embraced the principles and goals of acquisition reform and has been a key member of the most successful team in the TACOM/UD Acquisition Streamlining Partnership contributing over \$800,000 in cost savings and more than \$6 million in cost avoidance. His skills in identifying high return processes and marshalling DCMC, contractor, and Army resources to effect improvements are excellent. His personal demeanor and teambuilding talents make him

a key member of a number of past and present teams within the Partnership. His efforts are worthy of the highest levels of recognition.

WILLIAM J. BUDD, JR.

Mr. Budd is the Department of the Navy's Team Leader for Single Process Initiatives (SPI) with Raytheon Defense Systems Segment in Tucson, Arizona. In this role, he has been highly successful in coordinating the success of Raytheon's first three corporate concept paper technical reviews. Mr. Budd exercised extraordinary leadership and communication skills in reaching consensus with other service Component Team Leaders during that period. Subsequently, he has continued to provide superior leadership in the coordination of eight additional Raytheon corporate SPIs. His superior management skills have been instrumental in keeping the PEO Theater Surface Combatants community involved in SPI.

CAPTAIN GARY J. CEGALIS, USAF

Captain Cegalis has shown outstanding vision, initiative, and perseverance in the development and implementation of a Segment level Management Council while also providing critical top level support of the DCMC Corporate Management Council and Raytheon's management team. The organization of segment infrastructure was necessitated from a total corporate restructuring within Raytheon after the merger/acquisition between Raytheon and Texas Instruments, E-Systems, and the Hughes Corporation. Captain Cegalis' hard work in defining Raytheon's Corporate Council structure has contributed to making Raytheon a leader in the area of Acquisition Reform and Single Process Initiative.

EDMUND CLAVETTE

Mr. Clavette has made significant contributions to the successful implementation of the Single Process Initiative (SPI) throughout the Defense Contract Management District East (DCMDE). Mr. Clavette has provided invaluable assistance to DCMC HQ in deploying the Single Process Initiative System database and ensuring the integrity of more than 766 individual process records contained in the database. Mr. Clavette has assisted Contract Administration Offices establish Management Councils at over 150 different contractor facilities, helped resolve customer disagreements on SPI concept papers, and contributed to the execution of more than 553 block change modifications resulting in \$7.6M in cost savings and \$151.4M in cost avoidances.

DAVID A. FRANKE

Mr. Franke, Deputy System Program Director of the F-16 System Program Office, is an ardent advocate of the Single Process Initiative (SPI) and was chosen as the Air Force Component Team Lead for four contractor facilities. His implementation of SPI serves as "Frontline Wisdom and Advice" in the Defense Acquisition Deskbook. His guidance and direction led the development of a detailed SPI process that is recognized as a model for acquisition reform. In fostering understanding and commitment, he sponsored the

development of an SPI training curriculum. The F-16 program office and its industry partners have benefited from his aggressive application of SPI.

ROSEMARIE KELLY

Ms. Kelly, DCMA Seattle, was assigned as the Contract Administration Office's (CAO) Single Process Initiative (SPI) Focal Point. Ms. Kelly set a personal goal of energizing the CAO's SPI program. She met with DCMDW SPI counterparts and initiated an intensive SPI training program. She implemented innovative approaches into the program. Ms. Kelly's recent success was published as the feature story for the SPI Informer. DCMC Seattle's SPI program, under Ms. Kelly, was the most improved program in DCMDW.

KENNETH R. LADAGE

Mr. Ladage's achievements under Acquisition Reform are extraordinary. As the Rockwell Management Council "SPI Process Champion," he's implemented 21 process changes -- six in the last 18 months. He authored one of the first DCMC strategic alliances entitled the Strategic Alliance for Commerciality Determinations; which may be a model for future alliances. Mr. Ladage wrote a commercial division-wide subcontracting plan strengthening the contractor's commitment to small business; and, drafted a desktop guide for performance-based payments. Most importantly, Mr. Ladage has created an environment where the Customer, Industry and Government genuinely understand that teaming together leads to success.

VIANN MCQUEEN MARTINEZ

Ms. Martinez, DCMC Denver-Utah, has made significant contributions to the success of the Contract Administration Office's (CAO) Single Process Initiative (SPI) Program at L-3 Communications, Communications Systems-West. Ms. Martinez has been instrumental in the evaluation and the teaming process for four SPIs submitted in the last 18 months. Her insight and understanding have made a significant contribution to the success of the program for L-3 Communications and Defense Contract Management Agency's customers. Ms. Martinez's ability to assist in the process has motivated everyone involved.

JACKIE Y. MERCER

Ms. Mercer's outstanding leadership and dedication led to the Naval Air Systems Command's implementation of a successful Single Process Initiative (SPI) Program, in conjunction with 27 industry partners. Because of her efforts, \$8M in contract cost savings and \$271M estimated cost avoidance resulted. She has diligently kept Navy program managers and competency leaders informed of SPI direction and guidance, and has effectively represented her Command in discussing SPI matters with industry and other DoD agencies. Ms. Mercer is recognized within the Navy and industry as the

Naval Aviation focal point for promoting the identification of SPI processes and tracking progress of SPI activities.

FERNANDO OMEGA

Mr. Omega is the Department of the Navy's alternate Team Leader for Single Process Initiatives (SPIs) with Raytheon Defense Systems Segment in Tucson, Arizona. He has since been an active and highly effective member of the Raytheon DSS's Management Council. He was highly successful in assisting and coordinating corporate SPI concept paper technical reviews. A significant SPI benefit achieved as a result of Mr. Omega's actions has been increased Inter-Service communication on SPIs. This has resulted in higher approval rates for SPIs, and improved coordination and visibility of SPIs at the working level.

MICHAEL E. RYAN

Mr. Ryan has been actively involved in the Single Process Initiative (SPI) since its inception in December 1995. Mr. Ryan, SPI focal point for PEO Intelligence, Electronic Warfare & Sensors, has served on 8 SPI Management Councils with Industry. These Councils have collectively implemented over 80 concept papers resulting in over \$25M of cost avoidance and \$130K in instant savings to the taxpayer. Mr. Ryan, as Army Component Team Lead, has used his unique depth of experience on the Councils he has served to share lessons learned across councils, and to further promote the DoD goal of civil-military integration.

CLAUDE ROBERT SOPER II

Mr. Soper's contribution to the Single Process Initiative program at Boeing has been significant. He has enthusiastically energized DCAA's SPI program by keeping management informed of the significant SPI activities occurring at Boeing Military Helicopter facility in Mesa, AZ. Mr. Soper has protected the taxpayer's interest in the SPI process to ensure that each concept paper is beneficial to the Boeing's efficiency and to the Government's utilization and cost containment. Mr. Soper uses his proficient auditing skills and expertise provides articulate and insightful advice to DCMC and Boeing in all cost and financial aspects of the SPI program at Boeing.

JAMES T. STEELMAN

Mr. Steelman, Program Executive Office for Tactical Missiles (TM) Standards Executive, led the successful integration of Acquisition Reform (AR) and the Single Process Initiative (SPI) resulting in increased benefits under Innovative Acquisition (IA). As a result of this integration, SPI is benefiting from processing improvements and additional innovative applications through use of the existing IA culture and infrastructure. The PEO, TM IA Team is achieving broader application of IA initiatives, shorter implementation times, and improved integration of commercial practices using SPI.

RANDEL H. STONE

Mr. Stone has been instrumental in processing and implementing Single Process Initiative (SPI) concepts and has made significant contributions while working closely with Raytheon Defense Systems. Mr. Stone's professionalism in applying SPI has been superlative. Mr. Stone was initially assigned as a Component Team Lead on the Hughes Missile Systems Acquisition Reform Management Council. Subsequently, he became the Navy Component Team Lead on the Raytheon Defense System Segment. In addition to representing additional programs, Mr. Stone took on a leadership role to organize, establish, and re-energize several processes of the new Management Council. These efforts effectuated substantially better communication and faster processing of Single Process Initiatives and acquisition reform initiatives.

JEFFRE T. THRASHER

As NAVSEA focal point for SPI, Mr. Thrasher ensured the Single Process Initiative (SPI) was promoted at every potential moment during NAVSEA's Acquisition Reform activities for 1999 AR Day. His efforts to publicize SPI throughout the command and to its contractors raised the level of interest and stimulated participation among these groups that enabled the success of the SPI program at NAVSEA's headquarter level. His consultation and training of NAVSEA's SUPSHIP personnel furthered the success of SPI by reaching a community specializes in contract administration for shipbuilding contracts.